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January 9th, 2012

Mr. Robert Poissant

Subject: New 1620 cu.ft. "Bullet" Design

We, at Groupe Chalut, have been a customer of Bedard Tankers for the last 25 years. Over this time we have purchased many aluminum Dry-Bulk trailers to haul fine lime, coarse lime and various other products made by Graymont Inc.

The Lime products we haul, especially fine lime, are 2.5mm. in diameter. We have always used a 1 bar system (14.7 psi) and have had no problem unloading this material at different mine sites. (Ref: Osisko Mining Corp). Also, we haul coarse lime, which are 0" to 1" in diameter at different paper mills. (Ref: Domtar).

We have had the opportunity to unload all of these products and we feel Bedard has manufactured a high quality tanker which meets our needs.

We would like to thank you and all the staff at Bedard Tankers for an excellent product and great customer service.

Thanks again, I am sure we will have the need for more tankers in the future.

Sincerely yours,

Alain Beaudry
Operations Director